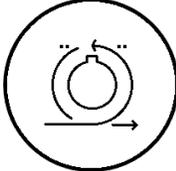


## Collaborative Leadership Agenda

*A tool to be used as part of the chartering process to help an alliance's executive committee set the tone and describe desirable partnering behaviors*



## SAMPLE COLLABORATIVE LEADERSHIP AGENDA

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	Inspire One-Team Mentality	Build Trust	Breakdown Barriers	Encourage Experimentation	Be Agile
	<i>We promote the mindset and actions of Alliance, Inc. in the best interests of the patient, providers, and our companies</i>	<i>We create an environment in which fairness and trustworthiness is expected and the rights and interests of our partner are respected</i>	<i>We recognize and acknowledge when corporate culture, structures, and processes interfere with alliance progress and help our teams manage through or around them</i>	<i>We believe in learning fast, being open to new approaches to accomplishing a task, and don't tolerate answers that start with a "no"</i>	<i>We adopt key principles of agile, including a relentless focus on customer value and prioritization of resources and decisions to achieve our North Star</i>
LEADERSHIP BEHAVIORS	<b>Keep Focused on the North Star</b>	Put patients' interests first in decision making and all actions; focus our urgency on getting the medicine to patients faster; set clear, tiered priorities; communicate our unified vision to the teams in all instances, always assume best intentions, continue a Alliance, Inc. approach with competitive issues			
	<b>Respect Differences and Seek to Understand</b>	Get to know your counterpart as a person through regular video one-on-ones; celebrate when something new is tried; encourage and actively promote collaborative work, admit limitations and when something goes wrong			
	<b>Leverage the Combined Strengths of the Partners</b>	Educate and inquire about each other's capabilities when deciding how to accomplish an objective; find more effective ways of doing things than our own practice, don't duplicate efforts—divide and conquer to accomplish more with two teams			
	<b>Create Solutions, not Problems</b>	Use one-on-one meetings to tackle issues, develop guidance and challenge teams to resolve; require teams to propose solutions before escalating, and to create alternatives when there is belief a proposal won't be well received			



**Empowering Partnering and Collaboration Success**

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